

2023 Performance Scorecard

		Objective/Measure	Formula	Weight	Rating System	2023		
						Annual	1 st Quarter	
							Target	Actual
Socioeconomic Impact	SO 1	Contributing to Value Creation and Regional Development						
		Increase Total Value of Gross Loans Guaranteed to the following Sectors (Year-to-Date)						
	SM 1	a. Housing	Value of Gross Loans Guaranteed for the year	20%	(Actual / Target) x Weight	P242.75 Bn	P194.15 Bn	P201.35 Bn
		b. Priority Sectors		5%		P1.63 Bn	P0.41 Bn	P 0.92 Bn
		c. Agriculture		5%		P4.09 Bn	P0.90 Bn	P 1.20 Bn
	Sub-Total		30%					
Stakeholders	SO 2	Expanding the Reach of the Benefits of State Guarantee Finance						
		Increase No. of Beneficiaries in the Key Sectors (Year-to-Date)						
	SM 2	a. Housing	Actual Accomplishment	5%	(Actual / Target) x Weight	19,583 housing loan borrowers	1,958	4,012
		b. Priority Sectors		5%		9,600 MSMEs	2,400	7,269
		c. Agriculture		5%		45,147 Agri-based workers	9,932	14,391
	SO 3	Enhancing Public Image/Reputation as a Reliable Partner of Progress						
	SM 3	a. Housing	Number of respondents who gave a rating of at least	5%	(Actual / Target) x Weight	90% Satisfactory Rating	N.A	N.A
		b. Priority Sectors		2.5%				
a. Agriculture		2.5%						

			Satisfactory over Total Number of respondents		If less than 80% = 0%			
	SO 4	Implementing Regulatory and Supervisory Functions over BLAs (For monitoring only)						
	SM 4	Conduct Operations Audit in Building and Loan Associations (BLAs)	Number of operations audits conducted	0%	(Actual / Target) x Weight	Conducted Operations Audit to all BLAs under the supervision and regulation of PHILGUARANTEE	N.A	N.A
		Sub-Total		25%				
	SO 5	Achieving Sound Financial Results						
Finance	SM 5	Increase Total Comprehensive Income	Total Revenue less total expenses	10% (With appeal for 12.5%)	(Actual / Target) x Weight	P 1.0 Bn	P0.16 Bn	P 0.30 Bn
	SM 6	Sales Value of Acquired Asset	Actual Sales Values of Acquired Asset / Target sales value	5% (With appeal for 5%)	(Actual / Target) x Weight	P57.4 Mn	P8.02Mn	P13.37 Mn
	SM 7	Improve Collection Efficiency Rate of the Acquired Assets Portfolio	Value of actual collections during the year / Total Collections for the year	5%	(Actual / Target) x Weight	90%	20%	18%
	SM 8	Efficient Utilization of Corporate Budget	Total Disbursement/ DBM- Approved Corporate Operating	5%	(Actual / Target) x Weight	90%	18%	12.08% (Tentative)

			Budget (both net of PS Cost)					
		Sub-Total		25%				
Internal Process	SO 6	Enhancing Operational Reliability						
	SM 9	Implement Quality Management	Actual Accomplishment	10%	(Actual / Target) x Weight	ISO 9001:2015 and 27001:2013 Certification (1st Surveillance Audit)	Procurement of ISO Consultant, Reconstitution of Integrated Management System (IMS) Core Team, Planning / Preparation for 1st Surveillance Audit	Procurement of ISO Consultant, Reconstitution of Integrated Management System (IMS) Core Team, Planning / Preparation for 1st Surveillance Audit
	SM 10	Implementation of Information Systems Strategic Plans	Actual Accomplishment	5%	(Actual / Target) x Weight	100% Implementation of the targets based on the ISSP as submitted to DICT	DICT Approval/Endorsement of PHILGUARANTE ISSP on 14 March 2023	DICT Approval/Endorsement of PHILGUARANTE ISSP on 14 March 2023
		Sub-Total		15%				
Learning & Growth	SO 7	Improving Competencies						
	SM 11	Improve Competency Level	Actual Accomplishment	5%	All or Nothing	Improvement on the competency level of the organization from the 2022 baseline	N.A	N.A
		Sub-Total		5%				
		Total		100%				