

### 2023 Performance Scorecard

		Objective/Measure	Formula	Weight	Rating System	2023		
						Annual	3 <sup>rd</sup> Quarter	
							Target	Actual
Socioeconomic Impact	SO 1	Contributing to Value Creation and Regional Development						
		Increase Total Value of Gross Loans Guaranteed to the following Sectors (Year-to-Date)						
	SM 1	a. Housing	Value of Gross Loans Guaranteed for the year	20%	(Actual / Target) x Weight	P242.75 Bn	P221.15 Bn	P211.27 Bn
		b. Priority Sectors		5%		P1.63 Bn	P1.22 Bn	P1.36 Bn
		c. Agriculture		5%		P4.09 Bn	P 2.99 Bn	P5.08 Bn
		Sub-Total		30%				
Stakeholders	SO 2	Expanding the Reach of the Benefits of State Guarantee Finance						
		Increase No. of Beneficiaries in the Key Sectors (Year-to-Date)						
	SM 2	a. Housing	Actual Accomplishment	5%	(Actual / Target) x Weight	19,583 housing loan borrowers	11,750	12,531
		b. Priority Sectors		5%		9,600 MSMEs	7,200	8,887
		c. Agriculture		5%		45,147 Agri-based workers	32,957	52,937
	SO 3	Enhancing Public Image/Reputation as a Reliable Partner of Progress						
	SM 3	a. Housing	Number of respondents who gave a rating of at least Satisfactory over Total Number of respondents	5%	(Actual / Target) x Weight If less than 80% = 0%	90% Satisfactory Rating	Start of the procurement process for the service provider	Started the procurement process for the service provider
		b. Priority Sectors		2.5%				
		a. Agriculture		2.5%				

	<b>SO 4</b>	<b>Implementing Regulatory and Supervisory Functions over BLAs (For monitoring only)</b>						
	SM 4	Conduct Operations Audit in Building and Loan Associations (BLAs)	Number of operations audits conducted	0%	(Actual / Target) x Weight	<b>Conducted Operations Audit to all BLAs under the supervision and regulation of PHILGUARANTEE</b>	<b>Coordinate with the Housing Guarantee Group on the conduct of BLA audit</b>	<b>Coordinated the conduct of the Follow-through audit with the BLA Task Force</b>
		<b>Sub-Total</b>		<b>25%</b>				
	<b>SO 5</b>	<b>Achieving Sound Financial Results</b>						
<b>Finance</b>	SM 5	Increase Total Comprehensive Income	Total Revenue Less Total Expense plus Other Comprehensive Income (net of Tax)	10%	(Actual / Target) x Weight	<b>P 1.0 Bn</b>	<b>P0.67 Bn</b>	<b>P3.196 Bn</b>
	SM 6	Sales Value of Acquired Asset	Actual Sales Values of Acquired Asset / Target sales value	5%	(Actual / Target) x Weight	<b>P57.4 Mn</b>	<b>P37.15 Mn</b>	<b>P16.61 Mn</b>
	SM 7	Improve Collection Efficiency Rate of the Acquired Assets Portfolio	Value of actual collections during the year / Total Collections for the year	5%	(Actual / Target) x Weight	<b>90%</b>	<b>65%</b>	<b>52%</b>
	SM 8	Efficient Utilization of Corporate Budget	Total Disbursement/ DBM-Approved Corporate Operating Budget (both net of PS Cost)	5%	(Actual / Target) x Weight	<b>90%</b>	<b>59%</b>	<b>75.02%</b>
		<b>Sub-Total</b>		<b>25%</b>				

Internal Process	SO 6	Enhancing Operational Reliability						
	SM 9	Implement Quality Management	Actual Accomplishment	10%	(Actual / Target) x Weight	ISO 9001:2015 and 27001:2013 Certification (1st Surveillance Audit)	Maintenance of IMS Certification by passing the 1st Surveillance Audit of Certification Body	Maintenance of IMS Certification by passing the 1st Surveillance Audit of Certification Body
	SM 10	Implementation of Information Systems Strategic Plans	Actual Accomplishment	5%	(Actual / Target) x Weight	100% Implementation of the 2023 targets based on the ISSP as approved by DICT	Implementation of Q2 2023 targets based on the ISSP as approved by DICT	Implementation of Q1-Q3 2023 projects based on the ISSP as approved by DICT
		Sub-Total		15%				
Learning & Growth	SO 7	Improving Competencies						
	SM 11	Improve Competency Level	Actual Accomplishment	5%	All or Nothing	Improvement on the competency level of the organization from the 2022 baseline	N.A	83% of employees participated in External and In-House trainings geared toward the improvement on the competency level of the Corporation from the 2022 baseline.
		Sub-Total		5%				
		Total		100%				