



09 March 2023

MR. BENJAMIN E. DIOKNO
 Secretary, Department of Finance (DOF)
 and PHILGUARANTEE Chairperson

MR. ALBERTO E. PASCUAL
 President and CEO (PCEO)
PHILIPPINE GUARANTEE CORPORATION (PHILGUARANTEE)
 22nd, 23rd & 24th Floor, BPI-Philam Life Building, 6811 Ayala Ave.,
 Makati City

RE : TRANSMITTAL OF 2023 PERFORMANCE SCORECARD

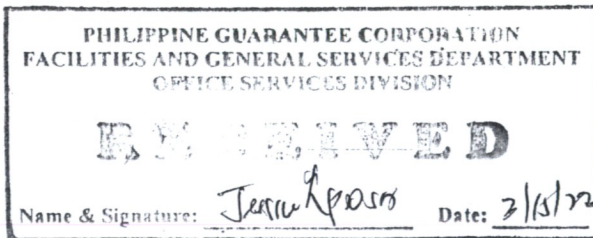
Dear Secretary Diokno and PCEO Pascual,

This is to formally transmit the 2023 Charter Statement and Strategy Map (**Annex A**) and 2023 Performance Scorecard (**Annex B**) of PHILGUARANTEE. The same is to be posted in PHILGUARANTEE's website, in accordance with Section 43 of GCG Memorandum Circular No. 2012-07.¹

The PHILGUARANTEE proposed Charter Statement, Strategy Map and Performance Scorecard submitted through letter dated 07 November 2022² were **MODIFIED** based on the discussions made during the Technical Panel Meeting (TPM) held on 14 November 2022, evaluation of revised documents submitted through letter dated 28 February 2023,³ and finalized during the Performance Target Conference (PTC) held on 09 March 2023.

We take this opportunity to inform PHILGUARANTEE that Item 5 of GCG Memorandum Circular (M.C.) No. 2023-01⁴ mandates GOCCs to submit Quarterly Monitoring Reports and upload the same in the GOCC's website within thirty (30) calendar days from the close of each quarter. PHILGUARANTEE is thus directed to submit its revised Quarterly Targets based on the attached Scorecard within fifteen (15) calendar days from receipt of the GCG-approved Performance Scorecard. The Quarterly Monitoring Reports should disclose substantial changes in circumstances that were unforeseen during the TPM that may affect the timely achievement of targets.

FOR PHILGUARANTEE'S INFORMATION AND COMPLIANCE.



cc: PHILGUARANTEE Employees Association 10:32am

Very truly yours,

Alex Quiroz
 Justice ALEX L. QUIROZ (Ret.)
 Chairperson
 MAR 13 2023
 1:50 PM

¹ Code of Corporate Governance for GOCCs dated 28 November 2012.
² Officially received by the Governance Commission on 07 November 2022.
³ Officially received by the Governance Commission on 28 February 2023.
⁴ PERFORMANCE EVALUATION SYSTEM (PES) FOR THE GOCC SECTOR, dated 19 January 2023.

2023 CHARTER STATEMENT AND STRATEGY MAP (ANNEX A)

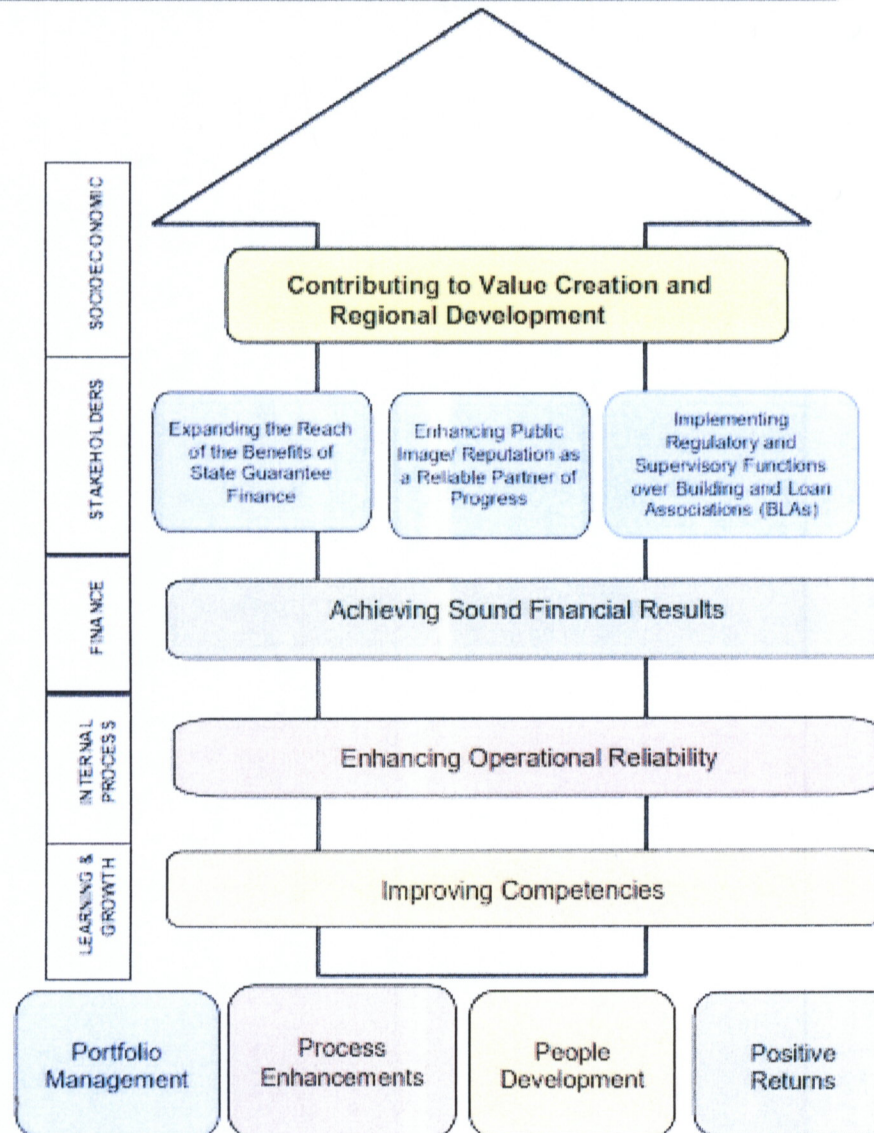
Vision: By 2028, PHILGUARANTEE shall be a strong and trusted State-Owned Enterprise, the reliable and responsive partner in championing inclusive growth and catalyzing regional development of economic sectors, and a key regional player for guarantee finance in the ASEAN Community.

Mission: As the *Principal Agency for State Guarantee Finance of the Philippines*, we provide accessible, reliable and efficient guarantee systems to enable credit for stakeholders in trade and investments, infrastructure, housing, agriculture, MSMEs and other priority sectors of the Government.

Core Values:

- Adaptability to Innovation
- Reliability
- Integrity
- Service Commitment
- Empowerment

Themes



PHILIPPINE GUARANTEE CORPORATION (PHILGUARANTEE)

Component					Baseline Data		Target	
Objective/Measure	Formula	Weight	Rating System	2020	2021	2022	2023	
SO 1	Contributing to Value Creation and Regional Development							
	Increase Value of Gross Loans Guaranteed to the Following Sectors (Year-to-Date):							
	a. Housing		20%		₱175.71 Billion	₱178.90 Billion	₱229.07 Billion	₱ 242.75 Billion
SM 1	b. Priority Sectors/MSME	Value of Gross Loans Guaranteed for the Year ¹	5%	(Actual / Target) x Weight	₱3.08 Billion	₱3.80 Billion	₱4.40 Billion	₱ 1.63 Billion
	c. Agriculture		5%		₱0.40 Billion	₱1.22 Billion	₱6.06 Billion	₱ 4.09 Billion
	Sub-total		30%					

SOCIO-ECONOMIC IMPACT

¹ This represents the total value of loans mobilized by PHILGUARANTEE through its credit guarantee facilities, inclusive of guarantee renewals for the year. For 2020-2021, the baseline figures represent the value of Outstanding Guarantee for the year.

Component					Baseline Data		Target	
Objective/Measure	Formula	Weight	Rating System	2020	2021	2022	2023	
SO 2	Expanding the Reach of the Benefits of State Guarantee Finance							
	Increase No. of Beneficiaries in the Key Sectors (Year-to-Date)							
SM 2	a. Housing	Actual Accomplishment	5%	(Actual / Target) x Weight	11,281 New Housing Loan Borrowers	Housing Sector: 35,797 New Housing Loan Borrowers	18,750 New Housing Loan Borrowers	19,583 New Housing Loan Borrowers
	b. Priority Sectors		5%		2,944 Businesses	Priority Sector/MSMEs: 16,217 additional MSMEs	8,800 MSMEs	9,600 MSMEs
	c. Agriculture		5%		48,038 Agri-Based Workers	Agri: Accomplishment not verifiable.	42,997 Agri-Based Workers	45,147 Agri-Based Workers
SO 3	Enhancing Public Image/Reputation as a Reliable Partner of Progress							
	Percentage of Satisfied Customers							
SM 3	a. Housing	Number of Respondents who Gave a Rating of at Least Satisfactory over Total Number of Respondents	5%	(Actual / Target) x Weight If less than 80% = 0%	Accomplishment not acceptable	84%	90%	90% Satisfactory Rating
	b. Priority Sectors		2.5%					
	c. Agriculture		2.5%					
SO 4	Implementing Regulatory and Supervisory Functions over Building and Loan Associations (BLAs)							
SM 4	Conduct Operations Audit in Building and Loan Associations	Number of Operations Audits Conducted	0%	(Actual / Target) x Weight	Completed the Conduct of Operations Audit to All BLAs under the Supervision and	Completed the Conduct of Operations Audit to All BLAs under the Supervision and	Conducted Operations Audit to All BLAs under the Supervision and	Conducted Operations Audit to All BLAs under the Supervision and

STAKEHOLDERS

Component					Baseline Data		Target	
Objective/Measure	Formula	Weight	Rating System	2020	2021	2022	2023	
		<i>For monitoring only</i>		Regulation of PHILGUARANTEE	Regulation of PHILGUARANTEE	Regulation of PHILGUARANTEE	Regulation of PHILGUARANTEE	
Sub-total		25%						
SO 5	Achieving Sound Financial Results							
SM 5	Increase Total Comprehensive Income	Total Revenue Less Total Expense plus Other Comprehensive Income (net of Tax)	10%	(Actual / Target) x Weight	₱536.973 Million	₱1.45 Billion	₱789.84 Million	₱1.0 Billion
SM 6	Sales Value of Acquired Assets	Actual Sales Values of Acquired Asset	5%	(Actual/Target) x Weight	₱35.02 Million	<i>Measure Excluded</i>	₱87.50 Million	₱57.4 Million
SM 7	Improve Collection Efficiency Rate of the Acquired Assets Portfolio	Value of Actual Collections during the Year / Total Collections for the Year	5%	(Actual/Target) x Weight	Unverifiable	112.90%	85%	90%
SM 8	Efficient Utilization of Corporate Budget	Total Disbursement / Board-Approved Corporate Operating Budget (Both Net of PS Cost)	5%	(Actual/Target) x Weight	Not Applicable	Not Applicable	90%	90%
Sub-total		25%						

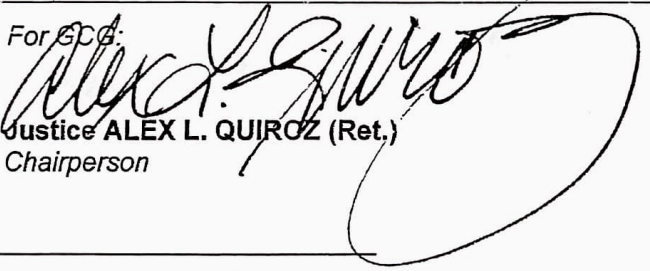
FINANCE

Component					Baseline Data		Target		
Objective/Measure	Formula	Weight	Rating System	2020	2021	2022	2023		
SO 6	Enhancing Operational Reliability								
INTERNAL PROCESS	SM 9	Implement Quality Management	Actual Accomplishment	10%	(Actual/Target) x Weight	ISO 9001:2015 Certification	2 nd surveillance audit for ISO 9001:2015 was not conducted in 2021	ISO 9001:2015 and 27001.2013 Recertification	ISO 9001:2015 and 27001:2013 Certification (1 st Surveillance Audit)
	SM 10	Implementation of Information Systems Strategic Plan	Actual Accomplishment	5%	(Actual/Target) x Weight	ISSP (Phase 1 - 2020 ICT Resource Acquisition Clearance)	ICT Modernization Study resulting in 2022-2024 ISSP Infrastructure Upgrade (Firewall with Transceiver Module)	100% Implementation of the Targets based on the ISSP as Submitted to DICT	100% Implementation of 2023 targets based on the ISSP as approved by DICT
	Sub-total			15%					

Component					Baseline Data		Target	
Objective/Measure	Formula	Weight	Rating System	2020	2021	2022	2023	
SO 7	Improving Competencies							
SM 11	Improve Competency Level	Actual Accomplishment ²	5%	All or Nothing	Accomplishment not acceptable	Board-Approved Competency Framework: 1. Competency Catalogue 2. Competency Tables 3. Competency Matrix 4. Position Profiles 5. Competency - Based Job Description	Establishment of Competency Baseline	Improvement on the competency level of the organization from the 2022 baseline
		Sub-total	5%					
		Grand Total.	100%					

LEARNING AND GROWTH

For GCB:



Justice ALEX L. QUIROZ (Ret.)
 Chairperson

For PHILGUARANTEE:



MR. ALBERTO E. PASCUAL
 President and CEO (PCEO)

² The competency baseline of the organization shall pertain to the average percentage of required competencies met which can be computed using the following formula:

$$\sum_{b=1}^B \left[\frac{\sum_{a=1}^A (\text{Actual Competency Level})}{A} \right]_b$$

where: a = Competency required, A = Total number of competencies required of position, b = Personnel profiled, B = Total number of personnel profiled