

**2022 Performance Scorecard**

		Objective/Measure	Formula	Weight	Rating System	2022		
						Annual	1st Quarter	
							Target	Actual
Socio-Economic Impact	SO 1	Contributing to Value Creation and Regional Development						
		Increase Total Value of Gross Loans Guaranteed to the following Sectors						
	SM 1	a. Housing	Value of Gross Loans Guaranteed for the year	20%	(Actual / Target) x Weight	P223.90 Bn	₱183.40 Bn	₱196.70 Bn
		b. Priority Sectors		5%		P4.40 Bn	₱1.10 Bn	₱0.133 Bn
		c. Agriculture		5%		P3.86 Bn	₱0.85 Bn	₱1.266 Bn
			Sub-Total		30%			
Stakeholders	SO 2	Expanding the Reach of the Benefits of State Guarantee Finance						
		Increase No. of Beneficiaries in the Key Sectors (Year-to-Date)						
	SM 2b	a. Housing	Actual Accomplishment	5%	(Actual / Target) x Weight	18,750 housing loan borrowers	1,875	10,993
		b. Priority Sectors		5%		8,800 MSMEs	2,200	320
		c. Agriculture		5%		42,997 Agri-based workers	9,459	16,753
	SO 3	Enhancing Public Image or Reputation as a Reliable Partner of Progress						
	SM 3	Percentage of satisfied customers	Number of respondents who gave a rating of at least Satisfactory over Total Number of respondents	5%	(Actual / Target) x Weight If less than 80% = 0%	90% Satisfactory Rating	oOo	oOo

	<b>SO 4</b>	<b>Implementing Regulatory and Supervisory Functions over BLAs</b>						
	SM 4	Conduct Operations Audit in Building and Loan Associations	Number of operations audits conducted	5%	(Actual / Target) x Weight	Conducted Operations Audit to all BLAs under the supervision and regulation of PHILGUARANTEE.	oOo	oOo
		<b>Sub-Total</b>		<b>25%</b>				
Finance	<b>SO 5</b>	<b>Achieving Sound Financial Results</b>						
	SM 5	Increase Total Comprehensive Income	Total Revenue less total expenses	15%	(Actual / Target) x Weight	P789.84 Mn	P197.46 Mn	P310.65 Mn
	SM 6	Sales Value of Acquired Asset	Actual Sales Values of Acquired Asset / Target sales value	5%	(Actual / Target) x Weight	P87.50 Mn	P4.96 Mn	P12.92 Mn
	SM 7	Improve Collection Efficiency Rate of the Acquired Assets Portfolio	Value of actual collections during the year / Total Collections for the year	5%	(Actual / Target) x Weight	85%	20%	30.99 %
		<b>Sub total</b>		<b>25%</b>				
Internal Process	<b>SO 6</b>	<b>Enhancing Operational Reliability</b>						
	SM 8	Implement Quality Management	Actual Accomplishment	10%	All or Nothing	ISO 9001:2015 and 27001:2013 Recertification	Planning/Preparation for Recertification Audit, Conduct of ISO Trainings	Procurement of Services of ISO Consultant and Certification Body. Updating of document master list and risk register and RTAP; Coordination/Preparation for ISO Trainings on 1 <sup>st</sup> week of April 2022.
	SM 9	Implementation of Information Systems Strategic Plans	Actual Accomplishment	5%	All or Nothing	Implementation of 2022 ISSP Projects	Request for DICT IT Resource Acquisition Clearance	On-going DICT Review
		<b>Sub-total</b>		<b>15%</b>				

Learning & Growth	SO 7	Improving Competencies						
	SM 10	Complete the Competency Framework	Actual Accomplishment	5%	All or Nothing	Establishment of a Competency Baseline	PHILGUARANTEE Baseline Competency Levels Roll Out (Conduct of Orientation and Competency Assessment and Gap Analysis)	Request for proposals from prospective Consultants is on-going
		Sub-total		5%				
		Total		100%				