

## 2022 Performance Scorecard

		Objective/Measure	Formula	Weight	Rating System	2022				
						Annual	1st Qua			
						Annuai	Target	Actual		
	SO 1	Contributing to Value Creation and Regional Development								
Socio-Economic Impact		Increase Total Value of Gross Loans Guaranteed to the following Sectors								
	SM 1	a. Housing	Value of Gross	20%		P223.90 Bn	₱183.40 Bn	₱196.70 Bn		
		b. Priority Sectors	Loans Guaranteed for the year	5%	(Actual / Target) x Weight	P4.40 Bn	₱1.10 Bn	₱0.133 Bn		
		c. Agriculture		5%		P3.86 Bn	<b>₱0.85 Bn</b>	₱1.266 Bn		
		Sub-Total		30%						
	SO 2	Expanding the Reach of	the Benefits of State	Guarantee Fina	ance					
		Increase No. of Beneficiar	ies in the Key Sectors (	Year-to-Date)						
		a. Housing		5%		18,750 housing Ioan borrowers	1,875	10,993		
Ś	SM 2b	b. Priority Sectors	Actual Accomplishment	5%	(Actual / Target) x	8,800 MSMEs	2,200	320		
Stakeholders		c. Agriculture		5%	Weight	42,997 Agri-based workers	9,459	16,753		
St	SO 3	Enhancing Public Image or Reputation as a Reliable Partner of Progress								
	SM 3	Percentage of satisfied customers	Number of respondents who gave a rating of at least Satisfactory over Total Number of respondents	5%	(Actual / Target) x Weight If less than 80% = 0%	90% Satisfactory Rating	000	000		

SM 8 Implement Quality Management Actual Accomplishment 10% All or Nothing ISO 9001:2015 and 27001:2013 Recertification Planning/Preparation for Recertification Audit, Conduct of ISO Trainings Services of ISC Consultant and document master list and risk register and RTAP; Coordination Preparation for ISC Trainings on 1st week of April 2022.   Implementation of SM 9 Implementation of Information Systems Strategic Plans Actual Accomplishment 5% All or Nothing Implementation of 2022 ISSP Projects Request for DICT IT Resource Acquisition Clearance On-going DICT Review		SO 4 Implementing Regulatory and Supervisory Functions over BLAs									
SO 5   Achieving Sound Financia   Results     SM 5   Increase Total Comprehensive income   Total Revenue less total expenses   15%   (Actual / Target) x Weight   P789.84 Mn   P197.46 Mn   P310.65 Mn     SM 6   Sales Value of Acquired Asset   Actual Sales Values of Acquired Asset/ Target sales value   5%   (Actual / Target) x Weight   P87.50 Mn   P197.46 Mn   P12.92 Mn     SM 6   Sales Value of Acquired Asset   Actual Gales Values of Acquired Asset/ Target sales value   5%   (Actual / Target) x Weight   P87.50 Mn   P1.96 Mn   P12.92 Mn     SM 7   Improve Collection Efficiency Rate of the Acquired Assets Portotilo   Value of actual collections of the year   5%   (Actual / Target) x Weight   85%   20%   30.99 %     SM 8   Implement Quality Management   Actual Accomplishment   10%   All or Nothing   ISO 9001:2015 and 27001:2013 meeting   Planning/Preparation Audit, Conduct of ISO Trainings on 1 <sup>4</sup> weed of Accumplishment   10%   All or Nothing   Implementation of Recertification   Request for DICT IT Resource Acquisition Clearance     SM 9   Implementation of Information Systems Strategic Plans   Actual Accomplishment   5%   All or Nothing   I		SM 4	Audit in Building and	operations audits	5%		Operations Audit to all BLAs under the supervision and regulation of	000	000		
SM 5   Increase Total Comprehensive Income   Total Revenue less total expenses   15%   (Actual / Target) x Weight   P789.84 Mn   P197.46 Mn   P310.65 Mn     SM 6   Sales Value of Acquired Asset   Actual Sales Values of Acquired Asset/ Target sales value   5%   (Actual / Target) x Weight   P87.50 Mn   P4.96 Mn   P12.92 Mn     SM 7   Improve Collection Efficiency Rate of the year   Value of actual collections during the year / Total Collections for the year   5%   (Actual / Target) x Weight   85%   20%   30.99 %     SM 8   Sub total   25%   Concurrent Veight   5%   (Actual / Target) x Weight   85%   20%   30.99 %     SM 8   Implement Quality Management   Value of actual collections for the year   5%   (Actual / Target) x Weight   85%   20%   30.99 %     SM 8   Implement Quality Management   Actual Accomplishment   10%   All or Nothing Recertification   Planning/Preparation of recordification Audit, Conduct of ISC Trainings on 1* week of April 2022.     SM 9   Implementation of Information Systems Strategic Plans   Actual Accual Accual Accual Accual Accual Strategic Plans   5%   All or Nothing 202 ISSP Projects   Request for D			Sub-Total		25%						
Image: Second		SO 5	Achieving Sound Financial Results								
SM 6   Sales Value of Acquired Asset/ Asset   of Acquired Asset/ Target sales value   5%   (Actual / Target) x Weight   P87.50 Mn   P4.96 Mn   P12.92 Mn     SM 7   Improve Collection Efficiency Rate of the Acquired Assets   Value of actual collections during the year / Total Collections for the year   5%   (Actual / Target) x Weight   85%   20%   30.99 %     C   SM 6   Sub total   20%   20%   30.99 %     SM 8   Improve Collection Efficiency Rate of the Acquired Assets   Value of actual collections for the year   5%   (Actual / Target) x Weight   85%   20%   30.99 %     SM 6   Sub total   5%   (Actual / Target) x Weight   85%   20%   30.99 %     SM 8   Implement Quality Management   Actual Accomplishment   10%   All or Nothing   ISO 9001:2015 and 27001:2013 and 27001:2013 and 27001:2013 mings   Planning/Preparation for Recertification Audit, Conduct of SO arrainings of Trainings of Trainings   Procurement o Social attain and risk register ano for Recertification   Social attain and risk register ano for Recertification   Planning/Preparation for Recertification Audit, Conduct of SO arrainings of Tiweed of April 2022.     SM 9   Implementation of Information Systems   A	inance	SM 5			15%		P789.84 Mn	₱197.46 Mn	₱310.65 Mn		
SM 7 Improve Collection Efficiency Rate of the Acquired Assets Portfolio Value of actual collections during toperation year 5% (Actual / Target) x Weight 85% 20% 30.99 %   Improve Collection Portfolio Sub total Improve Collections during collections for the year 5% (Actual / Target) x Weight 85% 20% 30.99 %   So 6 Enhancing Operational Reliability Implement Quality Management Actual Accomplishment 10% All or Nothing ISO 9001:2015 and 27001:2013 Recertification Planning/Preparation for Recertification Audit, Conduct of ISO Trainings Procurement on Services of ISC Consultant and Complishment   SM 9 Implementation of Information Systems Actual Accomplishment 10% All or Nothing ISO 9001:2015 and 27001:2013 Recertification Planning/Preparation for Recertification Audit, Conduct of ISO Trainings on 1** weel of April 2022.   SM 9 Implementation of Information Systems Strategic Plans Actual Accomplishment 5% All or Nothing Implementation of 2022 ISSP Projects Request for DICT IT Resource Acquisition Clearance On-going DICT		SM 6		of Acquired Asset /	5%		P87.50 Mn	₱4.96 Mn	₱12.92 Mn		
SO 6   Enhancing Operational Reliability     SM 8   Implement Quality Management   Implement Quality Actual Accomplishment   10%   All or Nothing   ISO 9001:2015 and 27001:2013 Recertification   Planning/Preparation for Recertification Audit, Conduct of ISO Trainings   Procurement on Services of ISO document master liss and risk register and RTAP; Coordination Preparation for ISC Trainings on 1st week of April 2022.     SM 9   Implementation of Information Systems Strategic Plans   Actual Accomplishment   5%   All or Nothing   Implementation of 2022 ISSP Projects   Request for DICT IT Resource Acquisition Clearance   On-going DICT Review		SM 7	Efficiency Rate of the Acquired Assets	collections during the year / Total Collections for the	5%		85%	20%	30.99 %		
SM 8 Implement Quality Management Actual Accomplishment 10% All or Nothing ISO 9001:2015 and 27001:2013 Recertification Planning/Preparation for Recertification Audit, Conduct of ISO Trainings Procurement Services of ISO Consultant So Output   Implementation of Information Systems Strategic Plans Actual Accomplishment 10% All or Nothing ISO 9001:2015 and 27001:2013 Recertification Planning/Preparation for Recertification Audit, Conduct of ISO Trainings Planning/Preparation for Recertification			Sub total		25%						
SM 8 Implement Quality Management Actual Accomplishment 10% All or Nothing ISO 9001:2015 and 27001:2013 Recertification Planning/Preparation for Recertification Audit, Conduct of ISO Trainings Services of ISC Consultant and document master lisa and risk register and RTAP; Coordination Preparation for ISC Trainings on 1st week of April 2022.   Implementation of Information Systems Strategic Plans Actual Accomplishment 5% All or Nothing Implementation of 2022 ISSP Projects Request for DICT IT Resource Acquisition Clearance On-going DICT Review		SO 6									
Strategic Plans Clearance	Internal Process	SM 8			10%	All or Nothing	27001:2013	for Recertification Audit, Conduct of ISO	Services of ISO Consultant and Certification Body. Updating of document master list and risk register and RTAP; Coordination/ Preparation for ISO Trainings on 1 <sup>st</sup> week		
Sub-total 15%		SM 9	Information Systems		5%	All or Nothing		<b>Resource Acquisition</b>			
			Sub-total		15%						

	SO 7	Improving Competencies							
Learning & Growth	SM 10	Complete the Competency Framework	Actual Accomplishment	5%	All or Nothing	Establishment of a Competency Baseline	PHILGUARANTEE Baseline Competency Levels Roll Out (Conduct of Orientation and Competency Assessment and Gap Analysis)	Request for proposals from prospective Consultants is on- going	
		Sub-total		5%					
		Total		100%					