

2022 Performance Scorecard

| | | Objective/Measure | Formula | Weight | Rating System | 2022 | | |
|----------------------|------|--|---|--------|-------------------------------|--------------------------------|---|--|
| | | | | | | Annual | 3rd Quarter | |
| | | | | | | | Target | Actual |
| Socioeconomic Impact | SO 1 | Contributing to Value Creation and Regional Development | | | | | | |
| | | Increase Total Value of Gross Loans Guaranteed to the following Sectors (Year-to-Date) | | | | | | |
| | SM 1 | a. Housing | Value of Gross Loans Guaranteed for the year | 20% | (Actual / Target) x Weight | P229.07 Bn | P209.50 Bn | P219.44 |
| | | b. Priority Sectors | | 5% | | P4.40 Bn (Appeal: P3.0 Bn) | P2.25 Bn | P0.395 Bn |
| | | c. Agriculture | | 5% | | P6.06 Bn (Appeal: P3.86 Bn) | P2.82 Bn | P3.567 |
| | | | Sub-Total | | 30% | | | |
| Stakeholders | SO 2 | Expanding the Reach of the Benefits of State Guarantee Finance | | | | | | |
| | | Increase No. of Beneficiaries in the Key Sectors (Year-to-Date) | | | | | | |
| | SM 2 | a. Housing | Actual Accomplishment | 5% | (Actual / Target) x Weight | 18,750 housing loan borrowers | 11,250 | 21,951 |
| | | b. Priority Sectors | | 5% | | 8,800 MSMEs | 6,600 | 859 |
| | | c. Agriculture | | 5% | | 42,997 Agri-based workers | 31,388 | 34,234 |
| | SO 3 | Enhancing Public Image/Reputation as a Reliable Partner of Progress | | | | | | |
| | SM 3 | Percentage of satisfied customers | Number of respondents who gave a rating of at least Satisfactory over | 5% | (Actual / Target) x Weight | 90% Satisfactory Rating | Start of the procurement process for the service provider | Procurement documents for endorsement to BAC |

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|----------------|-------------|---|---|------------------------|----------------------------|--|---|------------------------------------|
| | | | Total Number of respondents | | If less than 80% = 0% | | | |
| | SO 4 | Implementing Regulatory and Supervisory Functions over BLAs | | | | | | |
| | SM 4 | Conduct Operations Audit in Building and Loan Associations (BLAs) | Number of operations audits conducted | 5% | (Actual / Target) x Weight | Conducted Operations Audit to all BLAs under the supervision and regulation of PHILGUARANTEE | Coordinate with the Housing Guarantee Group on the conduct of BLA audit | Commenced the Conduct of BLA Audit |
| | | Sub-Total | | 25% | | | | |
| | SO 5 | Achieving Sound Financial Results | | | | | | |
| Finance | SM 5 | Increase Total Comprehensive Income | Total Revenue less total expenses | 10% (Appeal: 12.5%) | (Actual / Target) x Weight | P789.84 Mn | P584.48 Mn | P1.01 Bn |
| | SM 6 | Sales Value of Acquired Asset | Actual Sales Values of Acquired Asset / Target sales value | 7.5% (Appeal: 5%) | (Actual / Target) x Weight | P87.50 Mn (Appeal: 54.67 Mn) | P74.08 Mn | P36.36 Mn |
| | SM 7 | Improve Collection Efficiency Rate of the Acquired Assets Portfolio | Value of actual collections during the year / Total Collections for the year | 7.5% | (Actual / Target) x Weight | 85% | 65% | 90% |
| | SM 8 | Efficient Utilization of Corporate Budget | Total Disbursement/ DBM-Approved Corporate Operating Budget (both net of PS Cost) | 5% | (Actual / Target) x Weight | 90% | 54% | 53.70% |
| | | Sub-Total | | 30% | | | | |

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|-------------------|-------|---|-----------------------|------|----------------------------|---|--|---|
| Internal Process | SO 6 | Enhancing Operational Reliability | | | | | | |
| | SM 9 | Implement Quality Management | Actual Accomplishment | 10% | (Actual / Target) x Weight | ISO 9001:2015 and 27001:2013 Recertification | Management Review and Recertification Audit by Certifying Body | Management Review; ISO 9001:2015 and 27001:2013 Recertification |
| | SM 10 | Implementation of Information Systems Strategic Plans | Actual Accomplishment | 5% | (Actual / Target) x Weight | 100% Implementation of the targets based on the ISSP as submitted to DICT | Procurement of Information Security requirements | Ongoing review of ISSP by DICT |
| | | Sub-Total | | 15% | | | | |
| Learning & Growth | SO 7 | Improving Competencies | | | | | | |
| | SM 11 | Improve Competency Level | Actual Accomplishment | 5% | All or Nothing | Establishment of a Competency Baseline | Conduct of Gap Analysis | The Core Team for the conduct of Competency Assessment and Gap Analysis and Development of Competency-Based Learning and Development (CBLD), attended a session on how to rate using the Competency Needs Assessment (CNA) tool to get the current Competency Assessment Rating per subordinate. The consolidation of Competency Gap Analysis (CGA) is ongoing. |
| | | Sub-Total | | 5% | | | | |
| | | Total | | 100% | | | | |