



REPUBLIC OF THE PHILIPPINES

Department of Budget and Management
Malacañang, Manila**CORPORATE OPERATING BUDGET**

Calendar Year 2013

TO: TRADE AND INVESTMENT DEVELOPMENT CORPORATION OF THE PHILIPPINES (TIDCORP)

Your Corporate Operating Budget (COB) for Calendar Year 2013 per approved Board Resolution No.2614, series of 2013 submitted pursuant to Section 6 of Executive Order (E.O.) No. 518, series of 1979 and Section 19, Chapter 3, Book VI of E.O. No. 292, series of 1987, is hereby approved for a total amount of **ONE BILLION EIGHT HUNDRED SEVENTY SEVEN MILLION FOUR HUNDRED SIXTY ONE THOUSAND PESOS ONLY (P1,877,461,000)**, details of which are shown below:

PARTICULARS	PROPOSAL (a)	APPROVED (b)	VARIANCE (c=b-a)
TOTAL SOURCES:	P 1,902,235,000	P 1,902,235,000	-
Corporate Funds	1,822,235,000	1,822,235,000	-
Borrowings	80,000,000	80,000,000	-
TOTAL USES:	P 1,903,220,000	P 1,877,461,000	P (25,759,000)
Personal Services (PS)	155,496,000	134,358,000	(21,138,000) a/
Maintenance and Other Operating Expenses (MOOE)	77,674,000	73,053,000	(4,621,000) b/
Capital Outlays (CO)	46,200,000	46,200,000	c/ -
Others	1,623,850,000	1,623,850,000	d/ -
Excess/Shortfall	P (985,000)	P 24,774,000	P (25,759,000)

Footnotes:

a/ The TIDCORP shall strictly adhere to the following provisions of laws:

Sections 1 to 3 of Memorandum Order No. 20 s. 2001 directed the GOCCs/GFIs that are exempted from the Salary Standardization Law (SSL) as follows:

1. Immediately suspend the grant of any salary increases and new or increased benefits not in accordance with those granted under SSL. This suspension covers senior officers and members of the board of directors/trustees.
2. Prepare a pay rationalization plan for senior officer positions and members of the board to reduce the actual pay package to not exceeding two (2) times the standardized rates for comparable national government positions.
3. Any increase in salary or compensation of GOCCs/GFIs that are not in accordance with the SSL shall be subject to the approval of the President.

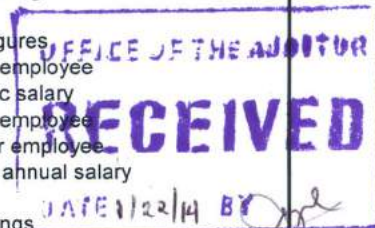
Further, Section 9 of Joint Resolution No. 4 s. 2009 provided that exempt entities shall observe the policies, parameters and guidelines governing position classification, salary rates, categories and rates of allowances, benefits and incentives, prescribed by the President. Any increase in the existing salary rates as well as the grant of new allowances, benefits and incentives, or an increase in the rates thereof shall be subject to the approval by the President, upon recommendation of the DBM. Section 10 thereof, required exempt entities to submit their existing compensation and position classification systems and their implementation status to the DBM.

Sections 8 and 9 of Executive Order No. 7 s. 2010 mandated that:

1. GOCCs/GFIs shall submit information on all salaries, allowances, incentives and other benefits.
2. Except salary adjustments pursuant to E.O. Nos. 811 s. 2009 and 900 s. 2010, a moratorium on the increases in the rates of salaries, and the grant of new or increase in the rates of allowances, incentives and other benefits is imposed until specifically authorized by the President.

In view of the foregoing, the PS level computed based on the actual FY 2009 PS level and is only to accommodate 122 positions. It should not be construed as allowing the increase in salary rates and the grant of new or an increase in rates of allowances/benefits. The variance of P21,138,000 represents over-provision of PS items as shown below:

Salaries, Permanent	P	6,435,000	Pegged at 2009 rates
Personnel Economic Relief Allowance		1,436,000	Limited to P12,000 per employee
Year-end Bonus		658,000	Equivalent to 1 mo. basic salary
Representation and Transportation Allowances		6,389,000	Based on 2009 rates for 54 positions
Overtime Pay		150,000	} Chargeable against savings
Anniversary Bonus		610,000	
Children's Allowance		3,000	Based on 2009 actual figures
Medicine Allowance		34,000	Based on 2009 rate per employee
Amelioration Allowance		1,036,000	Equivalent to 1 mo. basic salary
Medical/Dental/Optical Allowance		747,000	Based on 2009 rate per employee
Birthday Bonus		35,000	Based on 2009 rates per employee
Provident Fund		1,594,000	Pegged at 25% of basic annual salary
Extraordinary and Miscellaneous Expense		460,000	Transferred to MOOE
Loyalty Incentive		142,000	Chargeable against savings
Employee Suggestions and Incentive Awards System		150,000	Chargeable against savings; subject to CSC approved PRAISE Rules
Life & Retirement Insurance Premium		772,000	12% of basic salary
PhilHealth Contribution		487,000	PhilHealth adjusted rates based on 2009 actual number of personnel
	P	21,138,000	



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CORPORATE OPERATING BUDGET

Calendar Year 2013

TO: TRADE AND INVESTMENT DEVELOPMENT CORPORATION OF THE PHILIPPINES (TIDCORP)

This review action shall not be construed as an authorization for specific expenditure items under PS. The grant of such items is subject to approval from the Office of the President. Further, it is understood that:

1. Standard allowances and benefits, which are authorized to officials and employees of the National Government Agencies (NGAs) covered by SSL, may be adopted provided these are not already being granted in other forms;
2. All other allowances/benefits including rates not covered by the SSL, as shown in Annex "A", shall be subject to approval of the President; and
3. Any increase in the existing salary rates and the grant of new allowances, benefits and incentives, or an increase in the rates thereof shall be subject to the approval by the President.

b/ MOOE level is computed considering the actual/audited expenses for the previous year and the effects of inflation.

c/ Intended for purchase of information technology (IT) equipment, furniture and fixtures, and transportation equipment.

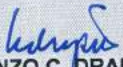
Purchase of motor vehicles shall be covered by a separate authority by the Department/Office concerned as endorsed by DBM and shall be acted upon separately.

d/ Covers loan releases for guarantees, investment income taxes, receivables from subrogated claims and payment of dividends, interest and financial charges.

The approval of the COB shall be subject to the following conditions:

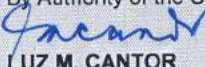
1. All expenditures, whether for current operating expenditures or COs, shall be made within the limits of available funds realized from corporate receipts, authorized corporate borrowings and National Government budgetary support either in the form of subsidy, equity or loans outlay.
2. Disbursement for personnel allowances/benefits shall be subject to the pertinent compensation laws, rules and regulations, including E.O. Nos. 7 and 24 dated September 8, 2010 and February 10, 2011, respectively. Such expenditures shall also be conditioned on the relevant General Provisions of Republic Act (R.A.) No. 10352, the FY 2013 General Appropriations Act (ex. Representation and Transportation Allowance under Section 45, General Provisions), or any specific law or approval of the President of the Philippines or Secretary of Budget and Management, as the case maybe.
3. Disbursements for extraordinary and miscellaneous expenses shall be subject to Section 23, General Provisions of R.A. No. 10352.
4. For equipment items per Annual Equipment Procurement Program that require specific clearance/approval from the Agencies concerned (ex. National Computer Center for information technology equipment and Office of the President/Department of Budget and Management/Supervising Department for motor vehicles), the same shall be secured before acquisition thereof in accordance with Corporate Budget Circular No. 17 dated February 9, 1996, National Budget Circular Nos. 446 and 446-A dated November 24, 1995 and January 30, 1998, respectively; Budget Circular No. 2010-2 dated March 1, 2010 and Administrative Order (A.O.) No. 233 dated August 1, 2008, Office of the President Memorandum Circular No. 9 dated December 14, 2010 and A.O. No. 15 dated May 25, 2011, among others.
5. The fiscal discipline measures prescribed under A.O. No. 103 dated August 31, 2004 shall be observed.
6. It is understood that this approval does not authorize any item of expenditure that is prohibited by or inconsistent with the provisions of law.
7. The pertinent laws, rules and regulations including those on compensation, procurement, budgeting, accounting and auditing shall be strictly followed. Compliance with all existing laws, rules and regulations shall be the responsibility of the implementing government corporation.

Recommending Approval:


LORENZO C. DRAPETE
Director, BMB-F

Approved:

By Authority of the Secretary:


LUZ M. CANTOR
Assistant Secretary

Date:

DEC 11 2013

COB-F4-13-0057

cc: The Chairman
Board of Directors, TIDCORP

Assistant Commissioner Lourdes M. Castillo
Commission on Audit (COA) - Central Office
COA Building, Quezon City

The Resident Auditor
COA-TIDCORP

Department of Budget and Management
BTS



2013-S14076L

Annex "A"

Annex "A"

ON OF THE PHILIPPINES

TRADE AND INVESTMENT DEVELOPMENT CORPORATION OF THE PHILIPPINES

Employees which
Standardization Law
Ident

Allowance and Benefits Granted to Officials and Employees which
are not in accordance with the Salary Standardization Law
and Subject to Approval of the President

Allowance and Benefits Granted to Officials and
are not in accordance with the Salary Stan
and Subject to Approval of the Pr

Particulars	Allowances/Benefits	Particulars	Allowances/Benefits
P 500 per employee per month	Personnel Economic Relief Allowance (PERA) and Additional Compensation (AdCom)	PERA – P 500 per employee per month	PERA
n – P 500 per employee per month		AddCom – P 500 per employee per month	AddC
ent to one (1) month salary	Year-End Bonus	Equivalent to one (1) month salary	Equiv
varies for supervisors and officers and up)	Representation and Transportation Allowance (RATA)	Amount varies for supervisors and officers (PG-9 and up)	Amou (PG-
ite at P1,250 per month for ees not receiving RATA	Subsistence Allowance	Fixed rate at P1,250 per month for employees not receiving RATA	Fixed emph
per employee during Anniversary	Anniversary Bonus	P5,000 per employee during Anniversary month	P5,00 month
te of P1,200 per month	Rice Subsidy	Fixed rate of P1,200 per month	Fixed
ite of P700 per month	Meal Allowance	Fixed rate of P700 per month	Fixed
ite at P50 per month for each ent child	Children's Allowance	Fixed rate at P50 per month for each dependent child	Fixed deper
per employee per annum	Medicine Allowance	P5,000 per employee per annum	P5,00
: of not less than P50,000 per ee per annum	Grocery Subsidy	Amount of not less than P50,000 per employee per annum	Amou emph
onth basic salary per annum per ee	Social Amelioration Allowance	One-month basic salary per annum per employee	One-m emph
based on premium or P17,292 for 014	Medical/Dental/Optical Allowance	HMO – based on premium or P17,292 for 2013-2014	HMO – 2013-
e amount per annum based on ance	Gratuity Pay	Variable amount per annum based on performance	Variab perfor
per employee per annum	Birthday Bonus	P5,000 per employee per annum	P5,00
' the basic monthly salary	Provident Fund	25% of the basic monthly salary	25% c
ate of P30,000 per annum	Developmental Contribution Bonus	Fixed rate of P30,000 per annum	Fixed

Department of Budget and Management



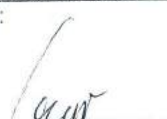

2013-S25634P

Department of Budget and Management



2013-S25634P

COMPARATIVE BALANCE SHEET
(In Thousand Pesos)
Fiscal Year 2013

Department : FINANCE				
Corporation : TRADE AND INVESTMENT DEVELOPMENT CORPORATION OF THE PHILIPPINES				
PARTICULARS	FY 2011 (Audited)	FY 2012 (Actual)	FY 2013 (COB)	(REMARKS)
ASSETS				
Current Assets	974,794	911,632	907,338	
Cash	3,132	9,892	8,907	
Short-term Investment (DBM Form No. 702-A)	64,100	175,200	59,093	
Accounts Receivable (DBM Form No. 702-B)	880,710	696,401	823,886	
Inventories	-	-	-	
Cash Advances to Various Parties	932	600	301	
Other Current Assets	25,920	29,539	15,151	
Investments (DBM Form No. 702-A)	1,785,733	1,493,783	1,437,288	
Fixed Assets	173,834	163,585	124,438	
Land & Land Improvements	-	-	-	
Buildings and Structures	137,399	130,679	60,474	
Furnitures, Fixtures, Equipt. & Books	6,411	7,814	12,701	
Information Technology Equipment	30,024	25,092	51,263	
Deferred Assets	1,049	788	1,291	
Other Assets	1,002,626	582,158	594,153	
TOTAL ASSETS	3,938,036	3,151,946	3,064,508	
LIABILITIES				
Current Liabilities	2,284,893	2,434,326	2,349,184	
Accounts Payable to suppliers or trade creditors (DBM Form No. 702-C)	84,893	384,326	219,184	
Current portion of borrowings (DBM Form No. 702-D)	2,200,000	2,050,000	2,130,000	
Long Term Liabilities	-	-	-	
Borrowings (DBM Form No. 702-D)	-	-	-	
Others	-	-	-	
Trust Liabilities	1,217	1,217	1,217	
Deferred Liabilities	158,394	149,186	89,599	
Other Liabilities	-	-	-	
TOTAL LIABILITIES	2,444,504	2,584,729	2,440,000	
STOCKHOLDERS' EQUITY				
Paid-in Capital	5,461,899	5,461,899	5,461,899	
Retained Earnings	(4,067,371)	(5,128,104)	(4,976,409)	
Net Unrealized Gain/Loss AFS	31,703	43,886	-	
Profit & Loss	67,301	189,536	139,018	
Dividends to NG	-	-	-	
TOTAL STOCKHOLDERS' EQUITY	1,493,532	567,217	624,508	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	3,938,036	3,151,946	3,064,508	
Outstanding Guarantees	17,405,421	14,965,044	15,000,000	
Prepared by:				
 MARI LOU A. MEDINA Senior Vice President Finance Services and Investment Sector	Date	 ATTY. FLORENCIO P. GABRIEL, JR. Executive Vice President Corporate Strategy Group	Date	

COMPARATIVE PROFIT AND LOSS STATEMENT

(In Thousand Pesos)

Fiscal Year 2014

☐ Cash Basis☒ Accrual Basis

Department : FINANCE

Corporation : TRADE AND INVESTMENT DEVELOPMENT CORPORATION OF THE PHILIPPINES

PARTICULARS	FY 2011 (Audited)	FY 2012 (Actual)	COB 2013 (COB)	(REMARKS)
I. REVENUES (DBM Form 703-A)	509,843	542,763	609,203	
Operating Revenues	459,274	478,392	449,360	
Other Revenues (Specify major items)	50,569	64,371	159,843	
Gain on Sale of Equipment	9	215	-	
Gain on Sale of Office Space	-	-	86,976	
Foreign Exchange Gains	(216)	(1,620)	-	
Lease Income/Other Income	34,227	11,936	7	
Trading Gains	16,549	53,840	72,860	
II. COST OF SALES (DBM Form 703-B)	-	-	-	
III. GROSS PROFIT	509,843	542,763	609,203	
IV. OPERATING EXPENSES	420,819	332,929	381,343	
Personal Services	121,646	124,620	155,496	
Maintenance & Other Operating Expenses (include int. exp.-operating, business taxes, duties and licenses other than income tax)	69,429	71,146	77,674	
Interest Expense	112,393	107,937	109,871	
Non Cash Expense	117,351	29,226	38,302	
Depreciation of fixed assets	13,740	14,411	14,539	
Depreciation of acquired assets	2,986	3,230	4,913	
Amortization of deferred assets	-	-	-	
Other non cash expenses	100,625	11,585	18,850	
Provision for probable losses-ROPOA	-	-	-	
Provision for doubtful accounts	100,000	11,585	15,000	
Impairment loss	-	-	-	
Miscellaneous loss	625	-	3,850	
Others (Forex gains/losses)	-	-	-	
V. NET PROFIT (LOSS) BEFORE INCOME TAX	89,024	209,834	227,860	
VI. INCOME TAX	21,723	20,298	88,842	
VII. NET PROFIT (LOSS) AFTER INCOME TAX	67,301	189,536	139,018	
Add: SUBSIDIES	-	-	-	
Subsidies from National Government	-	-	-	
Rest of Subsidies	-	-	-	
VIII. NET PROFIT (LOSS) AND SUBSIDIES	67,301	189,536	139,018	

Prepared by:

MARILOU A. MEDINA

Senior Vice President
Financial Services Sector

ATTY. FLORENCIO P. GABRIEL, JR.

Executive Vice President
Corporate Strategy Group

Date


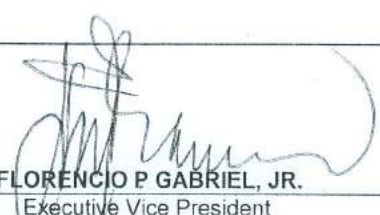
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STATEMENT OF CASH FLOWS

(In Thousand Pesos)

Fiscal Year 2013

Department : FINANCE				
Corporation : TRADE AND INVESTMENT DEVELOPMENT CORPORATION OF THE PHILIPPINES				
PARTICULARS	FY 2011 (Audited)	FY 2012 (Actual)	COB 2013 (Proposal)	Remarks
Cash flows from operating activities				
Cash generated from operations	942,891	1,715,718	1,361,888	
Collection of receivables	13,916	6,849	12,883	
Sale of foreclosed property	13,346			
Receipt of government subsidy	-	-	-	
Payment of salaries	(121,646)	(124,620)	(155,496)	
Payment to suppliers	(69,469)	(66,224)	(77,674)	
Payment of taxes	(66,122)	(44,825)	(88,842)	
Other inflows	193,079	179,914	74,589	
Other outflows	(1,630,666)	(1,531,966)	(1,381,287)	
Net cash flow from operating activities	(724,671)	134,846	(253,939)	
Cash flows from investing activities				
Purchase of property, plant and equipment	(6,114)	(6,966)	(46,200)	
Proceeds from sale of unserviceable equipment	-	-	-	
Cash receipts from sale of assets	16,535	54,262	228,067	
Other inflows	12,371,558	11,203,137	144,808	
Other Outflows	(12,008,017)	(11,029,748)	-	
Net cash flow from investing activities	373,962	220,685	326,675	
Cash flows from financing activities				
Receipt of government equity	570,000	-	-	
Borrowings	300,000	500,000	80,000	
Proceeds from loans, bonds, notes	-	-	-	
Repayment of loan	(404,369)	(762,319)	(109,871)	
Dividend payment	(150,000)	(86,452)	(43,850)	
Other inflows/outflows	-	-	-	
Net cash flow from financing activities	315,631	(348,771)	(73,721)	
Net Increase/(decrease) in cash and cash equivalent	(35,078)	6,760	(985)	
Cash and cash equivalents, beginning of the year	38,210	3,132	9,892	
Cash and cash equivalents, end of year	3,132	9,892	8,907	

Prepared by:	
 MARILOU A. MEDINA Senior Vice President Financial Services and Investment Sector	 ATTY. FLORENCIO P. GABRIEL, JR. Executive Vice President Corporate Strategy Group
Date	Date