

## 2021 Performance Scorecard

		Objective/Measure	Formula	Weight	Rating System	2021		
						Annual	3 <sup>rd</sup> Quarter	
							Target	Actual
Socio-Economic Impact	SO 1	Contribute to Inclusive Growth and Spur Regional Development						
		Increase Total Value of Loans Guaranteed to the following Sectors						
	SM 1	a. Housing	Value of Outstanding Guaranty for the year	15%	(Actual / Target) x Weight	P146.29 Bn	₱144.35 Bn	₱188.784 Bn
		b. Priority Sector/MSME		10%		P4.00 Bn	₱3.00 Bn	₱2.248 Bn
		c. Agriculture		5%		P3.12 Bn	₱3.048 Bn	₱3.983 Bn
			Sub-Total		30%			
Stakeholders	SO 2	Develop or Implement Programs as a Reliable Key Partner						
	SM 2a	Percentage Implementation of the MSME Credit Guarantee Program	Actual Accomplishment	5%	(Actual / Target) x Weight	Implemented to 8,000 new MSMEs	6,000	15,472
	SM 2b	Increase No. of Beneficiaries in the Key Sectors	Actual Accomplishment	0% <i>(For Monitoring Only)</i>	(Actual / Target) x Weight	Housing Sector: 10,302 New Housing Loan Borrowers	3,091	28,799
						Priority Sector 8,000 additional MSMEs	2,000	2,787
						Agri: 40,950 additional Agri-based workers	38,155	44,107
	SO 3	Enhance Public Image or Reputation as a Reliable Partner of Progress						

	SM 3	Percentage of satisfied customers	Number of respondents who gave a rating of at least Satisfactory over Total Number of respondents	5%	(Actual / Target) x Weight If less than 80% = 0%	90% Satisfactory Rating	Coordinate with concerned departments and divisions who shall be part of the 2021 CSS. September - Start the procurement process.	Started procurement process; prepared memo to coordinate with concerned groups/departments/divisions who shall be part of the 2021 CSS
	SO 4	Implement Regulatory and Supervisory Functions over Building and Loans Associations (BLAs)						
	SM 4	Conduct Operations Audit in Building and Loan Associations	Number of operations audits conducted	5%	(Actual / Target) x Weight	Conducted Operations Audit to all BLAs under the supervision and regulation of PHILGUARANTEE.	Coordinate with Housing Guarantee Group (HGG) on the conduct of the Building and Loan Associations (BLAs) Audit.	On-going Conduct of Operations Audit
		Sub-Total		15%				
Finance	SO 5	Achieve Sound Financial Results						
	SM 5	Increase Total Comprehensive Income	Total Revenue less total expenses	10%	(Actual / Target) x Weight	P449.18 Mn	₱345.18 Mn	₱530.28 Mn (Tentative)
	SM 6	Sales Value of Acquired Asset	Actual Sales Values of Acquired Asset / Target sales value	5%	(Actual / Target) x Weight	P159.6 Mn	₱121.79 Mn	₱49.73 Mn
	SM 7	Improve Collection Efficiency Rate	Value of actual collections during the year / Total Collections for the year	10%	(Actual / Target) x Weight	75% Collection Efficiency Rate	55%	85%
		Sub-Total		25%				
Inter	SO 6	Enhance Operational Reliability						
	SM 8	Implement Quality Management	Actual Accomplishment	5%	All or Nothing	Maintain ISO 9001:2015 Certification	Capability Assessment, Management Review and Surveillance Audit by Certifying Body	<ul style="list-style-type: none"> <li>• Capability Assessment done on Jul. 1, 2021</li> <li>• Management Review done on July 9, 2021</li> <li>• Surveillance Audit by TUV Rheinland done on July 29,</li> </ul>

								<b>2021. TUV recommended Maintenance of existing Certification</b>
	SM 9	Implementation of Information Systems Strategic Plans	Actual Accomplishment	5%	All or Nothing	<b>100% Implementation of the targets based on the ISSP submitted to DICT.</b>	<b>Revised ISSP submitted to Board for approval.</b>	<b>Revised ISSP awaiting inputs from ICT Modernization Study for submission to Board for approval.</b>
	<b>SO 7</b>	<b>Digital Transformation</b>						
	SM 10	Automation of Key Process/es	Actual Accomplishment	10%	All or Nothing	<b>Full implementation of digital payment platform as an ongoing frontline service automation innovation.</b>	<b>Ongoing implementation</b>	<b>- Ongoing implementation of GCASH facility</b>  <b>- Ongoing documentation of Board approved accreditation with BAYAD CENTER</b>
		<b>Sub-Total</b>		<b>20%</b>				
<b>Learning &amp; Growth</b>	<b>SO 8</b>	<b>Improve Competencies</b>						
	SM 11	Development/ Establishment of a Competency Framework	Actual Accomplishment	10%	All or Nothing	<b>Board Approved Competency Framework with:</b> <b>1. Competency Catalogue</b> <b>2. Competency Tables</b> <b>3. Competency Matrix</b> <b>4. Position Profiles</b> <b>5. Competency-Based Job Description</b>	<b>Develop Competency Tables and Competency Matrix</b>	<b>Developed Competency Tables and Competency Matrix</b>
		<b>Sub-total</b>		<b>10%</b>				
		<b>Total</b>		<b>100%</b>				