

## **2021 Performance Scorecard**

		Objective/Measure	Formula	Weight	Rating System	2021				
						Annual —	1st Quarter			
							Target	Actual		
b	SO 1									
Ξ		Increase Total Value of Loans Guaranteed to the following Sectors								
o-Econo Impact	SM 1	a. Housing	Value of Outstanding Guaranty forthe year	15%		P146.29 Bn	P162.65 Bn	P166.38 Bn		
Socio-Economic Impact		b. Priority Sector/MSME		10%	(Actual / Target) x Weight	P4.00 Bn	P1.00 Bn	P1.46 Bn		
So		c. Agriculture		5%		P3.12 Bn	P0.687 Bn	P1.78 Bn		
		Sub-Total		30%						
	SO 2	Develop or Implement F	rograms as a Reliab	le Key Partner	·					
	SM 2a	Percentage Implementation of the MSME Credit Guarantee Program	Actual Accomplishment	5%	(Actual / Target) x Weight	Implemented to 8,000 Additional MSMEs	2,000	12,171		
				00/		Housing Sector: 10,302 New Housing Loan Borrowers	1,236	2,515		
Stakeholders	SM 2b	Increase No. of Beneficiaries in the Key Sectors	Actual Accomplishment	0% (For Monitoring Only)	(Actual / Target) x Weight	Priority Sector 8,000 additional MSMEs	2,000	12,171		
Stake						Agri: 40,950 additional Agri-based workers	10,238	23,689 Agri-based workers		
	SO 3	Enhance Public Image or Reputation as a Reliable Partner of Progress								
	SM 3	Percentage of satisfied	Number of respondents who gave a rating of at least Satisfactory over TotalNumber	5%	(Actual / Target) x Weight If less than 80% =	90% Satisfactory Rating	N/A	N/A		
		customers	ofrespondents	370	0%					

	SO 4							
	SM 4	Conduct Operations Audit in Building and Loan Associations	Number of operationsaudits conducted	5%	(Actual / Target) x Weight	Conducted Operations Audit to all BLAs under the supervision and regulation of PHILGUARANTEE	N/A	N/A
		Sub-Total		15%				
	SO 5	Achieve Sound Financia	al Results		1		1	
	SM 5	Increase Total Comprehensive Income	Total Revenue less total expenses	10%	(Actual / Target) x Weight	P449.18 Mn	P139.90 Mn	P320.89 Mn (Tentative)
Finance	SM 6	Sales Value of Acquired Asset	Actual Sales Values of Acquired Asset / Target sales value	5%	(Actual / Target) x Weight	P159.6 Mn	P8.11 Mn	P15.34 Mn
	SM 7	Improve Collection Efficiency Rate	Value f actual collections during the year / Total Collections for the year	10%	(Actual / Target) x Weight	75% Collection Efficiency Rate	15%	37%
		Sub total		25%				
	SO 6	Enhance Operational Re	eliability		<u> </u>			
Internal Process	SM 8	Implement Quality Management	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Certification (2nd Surveillance Audit)	Housing core processes are still ISO certified during this period for the following: ISO 901:2015 and ISO 27001 (ISMS)	<ul> <li>2nd Surveillance         Audit scheduled on         July 2021</li> <li>Sought approval         from the Pres. And         CEO for the         activities in         preparation for the         surveillance audit</li> <li>Prepared the Terms         and Reference for         the training on the         improvement of IMS.</li> <li>Conducted process</li> </ul>

								re-mapping session
								with units/ department to verify changes in the documented processes that are part of the IMS  Requested concerned units for the updating of their respective document masterlist  Verified the issued non-compliance issued last internal quality audit
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	SM 9	Implementation of Information Systems Strategic Plans	Actual Accomplishment	5%	All or Nothing	Updated Board and DICT-approved Information Systems Strategic Plan	INPUTS from the ICT Modernization Study for the Revised ISSP and submission for Board and DICT Approval	Ongoing ICT Modernization Study Implementation with Navarro Amper (Deloitte Phils) as consultant.
	SO 7	Digital Transformation				ı		
	SM 10	Automation of Key Process/es	Actual Accomplishment	10%	All or Nothing	Digital Payment Platform as ongoing frontline service automation innovation	Starts negotiations for additional online payment platforms	GCASH PhilGuarantee will be included as Biller in the GCash app by April 2021  BAYAD CENTER Met with Bayad Center on January 22 and March 18, 2021 for the proposed accreditation. The Non-Disclosure Agreement has already been reviewed by Legal Services Group.
		Sub-total		20%				ocivides didup.
_	© SO 8	Improve Competencies				I		

SM 11	Development/ Establishment of a Competency Framework	Actual Accomplishment	10%	All or Nothing	Board Approved Competency Framework with: 1. Competency Catalogue 2. Competency Tables 3. Competency Matrix 4. Position Profiles 5. Competency-Based Job Description	Preparation of documents for the procurement of highly technical consultant to assist in the development of competency model	Drafted Terms of Reference (TOR) on the procurement of a highly technical consultant to assist in the development of competency model
	Sub-total		10%				
	Total		100%				