

2021 Performance Scorecard

		Objective/Measure	Formula	Weight	Rating System	2021		
						Annual	1st Quarter	
							Target	Actual
Socio-Economic Impact	SO 1	Contribute to Inclusive Growth and Spur Regional Development						
		Increase Total Value of Loans Guaranteed to the following Sectors						
	SM 1	a. Housing	Value of Outstanding Guaranty for the year	15%	(Actual / Target) x Weight	P146.29 Bn	P162.65 Bn	P166.38 Bn
		b. Priority Sector/MSME		10%		P4.00 Bn	P1.00 Bn	P1.46 Bn
		c. Agriculture		5%		P3.12 Bn	P0.687 Bn	P1.78 Bn
		Sub-Total		30%				
Stakeholders	SO 2	Develop or Implement Programs as a Reliable Key Partner						
	SM 2a	Percentage Implementation of the MSME Credit Guarantee Program	Actual Accomplishment	5%	(Actual / Target) x Weight	Implemented to 8,000 Additional MSMEs	2,000	12,171
	SM 2b	Increase No. of Beneficiaries in the Key Sectors	Actual Accomplishment	0% (For Monitoring Only)	(Actual / Target) x Weight	Housing Sector: 10,302 New Housing Loan Borrowers	1,236	2,515
						Priority Sector 8,000 additional MSMEs	2,000	12,171
						Agri: 40,950 additional Agri-based workers	10,238	23,689 Agri-based workers
	SO 3	Enhance Public Image or Reputation as a Reliable Partner of Progress						
	SM 3	Percentage of satisfied customers	Number of respondents who gave a rating of at least Satisfactory over Total Number of respondents	5%	(Actual / Target) x Weight If less than 80% = 0%	90% Satisfactory Rating	N/A	N/A

	SO 4							
	SM 4	Conduct Operations Audit in Building and Loan Associations	Number of operationsaudits conducted	5%	(Actual / Target) x Weight	Conducted Operations Audit to all BLAs under the supervision and regulation of PHILGUARANTEE	N/A	N/A
		Sub-Total		15%				
Finance	SO 5	Achieve Sound Financial Results						
	SM 5	Increase Total Comprehensive Income	Total Revenue less total expenses	10%	(Actual / Target) x Weight	P449.18 Mn	P139.90 Mn	P320.89 Mn (Tentative)
	SM 6	Sales Value of Acquired Asset	Actual Sales Values of Acquired Asset / Target sales value	5%	(Actual / Target) x Weight	P159.6 Mn	P8.11 Mn	P15.34 Mn
	SM 7	Improve Collection Efficiency Rate	Value f actual collections during the year / Total Collections for the year	10%	(Actual / Target) x Weight	75% Collection Efficiency Rate	15%	37%
		Sub total		25%				
Internal Process	SO 6	Enhance Operational Reliability						
	SM 8	Implement Quality Management	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Certification (2nd Surveillance Audit)	Housing core processes are still ISO certified during this period for the following: ISO 901:2015 and ISO 27001 (ISMS)	<ul style="list-style-type: none"> 2nd Surveillance Audit scheduled on July 2021 Sought approval from the Pres. And CEO for the activities in preparation for the surveillance audit Prepared the Terms and Reference for the training on the improvement of IMS. Conducted process

	SM 11	Development/ Establishment of a Competency Framework	Actual Accomplishment	10%	All or Nothing	Board Approved Competency Framework with: 1. Competency Catalogue 2. Competency Tables 3. Competency Matrix 4. Position Profiles 5. Competency-Based Job Description	Preparation of documents for the procurement of highly technical consultant to assist in the development of competency model	Drafted Terms of Reference (TOR) on the procurement of a highly technical consultant to assist in the development of competency model
		<i>Sub-total</i>		<i>10%</i>				
		<i>Total</i>		<i>100%</i>				